

 

You are success in our Hands.

**B Tech Solar Solutions** provides long-term Asset Management for your projects. Our Asset Management services include plant monitoring, maintenance (preventive, corrective, and breakdown), warranty management, and a remote monitoring platform with 24-hour response to maximize energy output and extend the system’s life.

We are equipped with qualified engineering team with qualified and experienced team of Technicians with required technical equipment to full fill your customer’s need related to solar Installation. We are ready to make free mind of you and serve you and your customer to achieve highest performance and benefits out of the Installation creating shortest ROI.

## Our Vision

To become an innovative business partner and fist class service provider to the Solar Industry in Sri Lanka.

## Our Mission

Serving prompt action with qualified set of professionals.

# Who we are

With our experience gathered, as a total solar solution provider under the name of B Tech Solar Solutions Pvt. Ltd form a reliable and efficient solar servicing team as a new business venture

to fulfill your needs.

### Servicing Criteria

1. Undertake company servicing events according to your sales agreements.
2. Providing any kind of engineering assistance as required.
3. Capable of managing your servicing schedule and client complains or requests within agreed time period.
4. We plan your task at reasonable price with higher performance.
5. Our efficient working methods and attitudes will help you to have better market forth folio.
6. We are capable in taking over your distance monitoring responsibilities throughout the agreement period with quickest response from client’s point of view.
7. We will be maintaining and executing servicing schedule on behalf of you.

### Section 1 -Area of responsibilities covers with service agreement.

1. Cleaning of PV modules with high pressure water with suitable non biological shampooing.
2. Checking all wiring /MC4 connectors/ Combiner boxes/checking of surge arrestors /checking of Isolators / checking of Inverters/ checking of earth connections/ confirming remote monitoring system/ analyzing and reporting generation progress and maintaining servicing schedules.
3. We are cable of undertaking brake down rectification under the supervisory of qualified solar engineers with prior agreed price for the service.
4. We are only service providing organization and any additional materials will be using under this servicing schedule (replacement of components if any) will be charge as per the given list.
5. We are not undertaking any Installation work. (Can be coordinated)

### Our conditions

1. Prior detail agreement as attached herewith can validate for your service commitment of your valued customers.
2. We are capable of undertaking one unit out of your customer list every day inclusive week ends considering customer’s convenience.
3. We are to come to an agreement with rates attached herewith based on project capacity and distance.
4. You are to nominate one of your official to liaise with our engineering department in order confirm weekly servicing plan and all requirements are to be confirmed with e mail addressing it to **Sales.btechsolar@gmail.com** **/Udara.btech@gmail.com**
5. All confirmations will be done through the emails and no other method with undertaking any kind of service assistance.
6. We will be submitting your service-related invoices first day of following week and we expect your payment within next three days from the date of invoice. (Fund transfers / company named cross cheque will be accepted. )
7. All extra work under section 1- Cond. D will be charge separately and you are to arrange payments as same as mentioned at Condition “F” above.
8. All completed servicing jobs will be notified by an email and followed detail serving report inclusive customer’s confirmation on completion of respective payment.

We are hoping to cooperate with you with the innovative vision. Best Regards.

U.M.A. Munasinghe

Director-Engineering Operations

# Rates – 2025/AUGUST

|  |  |  |
| --- | --- | --- |
| **System capacity KW** | **Price of per KW per event cost (LKR)** | **Per event cost for system (LKR)** |
| 2 | 3,500.00 | 7,000.00 |
| 3 | 3,000.00 | 9,000.00 |
| 4 | 2,800.00 | 11,200.00 |
| 5 | 2,700.00 | 13,500.00 |
| 6 | 2,500.00 | 15,000.00 |
| 7 | 2,500.00 | 17,500.00 |
| 8 | 2,300.00 | 18,400.00 |
| 10 | 2,200.00 | 22,000.00 |
| 12 | 2,200.00 | 24,000.00 |
| 15 | 2,000.00 | 30,000.00 |
| 16 | 1,900.00 | 30,400.00 |
| 18 | 1,800.00 | 32,400.00 |
| 20 | 1,700.00 | 34,000.00 |
| 25 | 1,500.00 | 37,500.00 |
| 30 | 1,500.00 | 45,000.00 |
| 32 | 1,500.00 | 48,000.00 |
| 35 | 1,400.00 | 49,000.00 |
| 38 | 1,400.00 | 53,200.00 |
| **40** | **1,350.00** | **54,000.00** |
| 45 | 1,300.00 | 58,500.00 |
| 50 | 1,200.00 | 60,000.00 |

Note

* Service card is given separately with service report.
* This is only valid for one year and renewal will be done after that.
* Respective system charge is highlighted in the above chart.
* Rates can be changed without any prior notice, according to the market conditions.
* Additional switchgear, cables & items rates are attached with a sheet.
* Along with this, we can connect our Engineer with you, for official monitoring purpose.

(Free of charge)

* Insurance policy work can be initiated for all systems with panel and inverter serials.

 (Document charges 5000/= for each system)

# Additional Rates- 2025/August

|  |  |  |  |
| --- | --- | --- | --- |
| **No.** | **Item** | **Description** | **Price(LKR)** |
| 1 | MC4 Connector | One pair (male & female) | 550.00 |
| 2 | DC 4mm | 1m length | 350.00 |
| 3 | DC 6mm | 1m length | 350.00 |
| 4 | DC 2pole Isolator/MCB | Schneider < 20A | 6900.00 |
| 5 | DC 4pole Isolator | Suntree < 20A | 8900.00 |
| 6 | DC SPD 2 pole | 1000V/20KA/2 pole | 6900.00 |
| 7 | DC SPD 4 pole | 1000V/20KA/4 pole | 10900.00 |
| 8 | AC SPD 2pole | 500V/20KA/2 pole | 5900.00 |
| 9 | AC SPD 4pole | 500V/20KA/4 pole | 8900.00 |
| 10 | AC Isolator | 400V/20A/32A | 6500.00 |
| 11 | AC MCB 2pole | 400V/32A/40A | 2900.00 |
| 12 | AC MCB 4 pole | 400V/32A/40A | 5900.00 |
| 13 | AC Lockable Isolator box | IP 65 | 6750.00 |
| 14 | Bus bar box small | Single phase | 6900.00 |
| 15 | Bus bar box large | Three phases | 8900.00 |
| 16 | Ac wire | 6mm2/10mm2/16mm2/25mm2 | N/A |
| 17 | Earth Rod 5ft | 16mm2 | 3900.00 |
| 18 | Load Meter | Analog | 8500.00 |
| 19 | Changeover Switch | 3Phase | 18,900.00 |
| 20 | IP 65 Box | 12 way | 5900.00 |

* + Service will be done according to the service plan and if any damages/replacements occur, additional cost will be charged, relevant charges are included as above. If anything beyond this (inverters/panels…etc.), price can be discussed.
	+ Direct or indirect expenses relating to the importation or replacement of parts shall not be borne by the client such as, customs, taxes, shipping charges, transportation,

warehousing, Labour etc.

* + ​

Within warranty period, no charges will be applied for above.

Any notice under this agreement must be in writing and signed by the sender or by an authorized representative of the sender and sent to or left at the address of the addressee in the Schedule or, if the addressee has previously notified the sender in writing of an alternative address for notices, that alternative address.

**SIGNATURES:**

**The individuals signing below hereby represent that they are authorized to enter into this Agreement on behalf of the Party for whom they sign.**

**PARTIES:**

**Signature : Name :**

 **ID No :**

**Address :**

**Title : Client(s)**

**Date :**

**Company**